



# The effect of the resistance economy policy announced by the leader on the payers' tax compliance and case study (legal entities in Yazd province)

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## ABSTRACT

**Objective:** Taxes as a major source of government revenue based on internal capacity, the strength of the economy plays an important role. This study examines the impact of policies issued by the leader of the resistance economy's level of tax compliance. Research time period 2010 - 2013. **Methodology:** The research in nature and method was descriptive and in terms of the purpose is the application. Methods of collecting data in this research library. To collect data in this study, the information contained in the financial statements of companies surveyed is essential. **Results:** The results showed that, in other words the level of tax compliance increased after notification of the strength of economic policy. **Conclusion:** In addition, the level of tax compliance of trading after the announcement of the policy of resistance economy, increase tax compliance. And finally, the production companies increased after the announcement of the policy of resistance economy.

## 1. Introduction

Today Having pattern is the basic trait of the successful economic management. In Iran problem of absence of specific pattern for economic management is simply obvious, especially in challenging and crisis circumstances. In current situation that the country is confronted with comprehensive prohibition from west, notwithstanding all efforts for encountering to enemies' activity, the absence of strategic pattern for economic management is feeling to bring out many problems from challenging (Jeshfaghani et al., 2016). Whatever is clearly seen in economics of Iran are policies of monetary economic, finance, exchange, banking, engagement and production without coherent and defined communication; and sometimes are used in case after developing the challenges and because there is no systematic relation between them, they compensation each other and totally they have no needful efficiency (Braithwaite, 2001). In current situation the supreme leader of Iran has defined circumstances of the country as a "defile that we will pass from it", but he has stress on resistive economic. This problem show that economic management must act guarded and also must consider prohibition challenge as a fact in Iran's economic.

### 1.1 Explanation of problem

The problem that always there was in Iran's economic and also is considered in resistive economic is non-discipline economic and absence of transparency in it. In 17<sup>th</sup> and 18<sup>th</sup> clauses of resistive economic policies, mentioned to two problems of modification of governmental incoming system and increasing in share of tax's incomes that one of the most important plans of ministry for this clause is amplification of tax system in the country. Fortunately in this way some points were obtained such as increment of total ratio of incoming tax to general budget resources of government, increment of electronic assertion in year of 2015 and also ratio of deferred taxes to incoming of direct taxes decrease from 30% to 10%. Some done researches by tax experts and

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researchers show that there is a significant difference between potential capacities of tax and collected tax in the country. This different represents that could increase the collected taxes with revising in tax system in Iran and also could improve reliance of government to the incoming of taxes. The importance of this issue is too much that the development programs have a special emphasis on it and also special purposes in this regard have been determined (Amuzegar, 1999).

In this research, policies of resistive economic are presented as an effective mechanism on Condescension of the taxpayers. So, this research is designed and implemented to answering the question.

### ***1.2 The literature review***

A research was done titled "tax avoidance, tax management and social responsibility of the companies" that is done in the countries with audit service. In this research some cases are examined as: tax ratio, tax expense, income taxes, total assets, summation of debt leverage, summation of salary of shareholders, efficiency ratio of investment, ratio of external sale to total sale, ratio of advertisement cost to total assets, social responsibility of companies, community strengths and weakness, corporate governance, difference in accounting and issues concern about general policies. The results of this research show that tax avoidance, tax management of corporations with audit service, will able us to analyze the negative and positive effects of social responsibility of companies and tax avoidance with separating the strengths and concerning about ever measurements (Alasfour et al., 2016).

A research with title of "corruption as a tax shelter" was done that evaluates the presence of a company in a corruption country in countries with high level of corruption such bribe. The results of this research show that eliminating the corruption could help to increase external investment (Samuel, 2015).

A research done with title of "priorities, beliefs and tax evasion". Social issues, population, attitude and perceptions from tax system are examined. The results of this research show that study of tax impact on evasion from tax payment according to the social factors and population and beliefs and attitude theatrically and empirically are affective (Hartner et al., 2008). A research that with usage of factor models based on flexible analytic tools for discovery and perception of complex systems like pay and evasion from tax was done (Feld & Frey, 2007). They had evaluated the average of tax rate according to the network effects, actual income, and risk aversion. The results of this research showed that structure of network must be chosen as selectively, being low for average of tax rate and penalties for tax evasion are affected on tax evasion conformity. A model was presented for condensation of tax based on the relationship between condensation with taxpayers' opportunities for non-condensation, moral beliefs and social values. The results of their research showed that in opinion of the taxpayers, tax evasion is less non-moral (Kirchler, 2007).

A research with title of "examination the impact of cultural factors on efficient executive of value added tax (VAT) in the State Tax Administration of large taxpayers" was done. Survey study that purpose of it, is evaluation the impact of cultural factors on efficient executive of VAT in the State Tax Administration of large taxpayers with using of cultural health model. In this research, dimensions of cultural health are evaluated including relations, communications, participation and decision making, substructure, changing management and leadership, and also ranking the dimensions and indexes are examined. The results of this research show that there is a significant difference between dimensions of cultural health model, and highest score is dedicated to the dimension of relation and lowest score is dedicated to the leadership. These dedicated scores are presented the importance of relation and how to deal with taxpayers in efficient executive the VAT (Likhovski, 2007).

The impact of quality of presented services by tax organization with using the Parasoraman model in non-governmental active companies in Tehran city was examined (Takeuchi, 2014). The results of this study show that, with increasing the quality of services from tax organization could increase the volunteer of condensation by taxpayers and decreasing in tax evasion. So other result of this research is ranking the dimensions of service quality from the perspective of taxpayers, in order of priority is to assure the presented service, empathy between taxpayers and tax audit, appropriate staff accountability, credit of presented service and quality of tangible factors.

### ***1.3 Purposes of the research***

A. main purpose

Determination the effect of impartment of resistive economic policies on tax condensation.

B. application purpose

The results of this research are important for students of accounting, finance managements, experts, finance consultants and analyzers, investors, creditors, taxpayers, tax organization and all beneficiaries that needed to the tax information for decision making. Other purposes of this research are creating a field for better perception of tax behaviors in companies and helping to perception the relation between effective variables on firms' tax.

### ***1.4 Statistic population, sampling method and sample size***

For executing this research, juridical persons of Yazd city were considered as statistic population between years of 2010 to 2013 and also the sample was chosen by eliminating method according to the following constraints:

- Between years of 2011 to 2013 the finance year or activities not changed.
- The required financial information is available.
- The firm is part of production or trade companies.

In this research according to the mentioned constraints 245 companies including 130 production and 115 trade companies are considered as statistic sample.

## 2. Materials and methods

This research in terms of nature and method is descriptive type and in terms of purpose is applied. Library method is used for gathering information in this study. Tool for collecting data is epenthetic information in basic finance reports of companies; researcher for accessing to this information used from finance reports and tax information in under study companies (Williams, 2014). The required data for testing the hypotheses of this research are gathered from finance reports of sample firms between 4 years of 2010 to 2013 and for calculating the variables of the research are stored in a data bank. After gathering data and information and using from Excel software the variables of research are calculated; then the results of measuring variables have been imported to SPSS software.

### 2.1 Hypotheses of the research

Main hypothesis: resistive economic policies have significance impact on tax condensation.

Incidental hypotheses:

1. Resistive economic policies have significance impact on reduction the ratio of on the head files to audit from trade companies.
2. Resistive economic policies have significance impact on improvement of tax gap of trade companies.

### 2.2 Method of data analysis

In this research, for descriptive the population and sample are used from descriptive statistic and also for analyzing the data and testing the hypotheses for examination the impact of resistive economic by Supreme Leader according to the data and analysis methods, is used from bigeminal t-test.

## 3. Discussion and results

### 3.1 Dual compare test

In this research, for analyzing data and testing the hypotheses for examination the impact of resistive economic by Supreme Leader according to the data and analysis methods, is used from dual compare test (bigeminal t-test). This test is appropriate for examination the impact of one qualitative variable on quantitative variables and also is used from it for empirical researches and showing the impact of an intervention. For achieving to this purpose two years before and two years after the declaration of resistive economic policies by supreme leader are examined and compared with each other (Biabani & Ramezani, 2011).

### 3.2 KS test

The obtained results of KS test for examination the equality of variable distribution with normal distribution are presented in table 4-1. If the significance level and calculated Z-test show that the hypothesis number zero is not rejected then could say the observed distribution and expected distribution are equal.

Table 1. KS- test

description		Trade companies		Production companies	
		A/R before	A/R after	TAX GAP before	TAX GAP after
Normal parameters	average	0.589	0.552	3.214	2.631
	Standard deviation	0.361	0.412	0.368	0.315
The most difference	modulus	0.081	0.071	2.356	3.456
	positive	0.076	0.068	2.121	3.562
	negative	-0.750	-0.628	-1.223	-2.365
Z		1.423	1.189	1.521	1.601
Significance level		0.489	0.357	0.324	0.198

According to the significance level (more than 0.05) and also obtained Z-test, it is specified that  $H_0$  hypothesis is not rejected so could say that the distribution of variables is normal.

### 3.3 Results of the research's hypotheses

In this study, for testing the hypotheses of research is used from SPSS software. The information has normal distribution so bigeminal T-test is used. For using from this test, it is assumed that the data has normal distribution. For assuring that the variables distributed normal is used from KS test. Because amount of probability concerned to the KS test for data of variables is more than 0.05, so with confidence of 95 percent the normal distribution is proved. Testing the first incidental hypotheses:

Incidental hypothesis no.1. Resistive economic policies have significance impact on ratio of ALAL RAAS files to investigation from trade companies.

$H_0$ : the ratio of on the head files to investigation from trade companies are not increased after declaration the resistive economic policies.

$H_1$ : the ratio of on the head files to investigation from trade companies are increased after declaration the resistive economic policies.

The first step in this test is determining the total significance of the test.

**Table 2. T-test of paired samples of third incidental hypothesis**

		Paired Differences			95% Confidence Interval of the Difference		T	df	sig.
		Mean	Std. Deviation	Std. Error Mean					
					Lower	Upper			
Pair 1	A/R – A/R after	62314.52	35211.254	896.521	0.563	0.738	16.3	229	0.000

\*significance in error level of 5 percent

Resource: calculations of the researcher

Output of the table no. 2 shows results of T-test. According to the confidence level of 95%, sig is less than 0.05, so the  $H_0$  hypothesis in confidence level of 95% is rejected and could conclude that there is a significance difference between resistive economic policies and level of tax condensation in trade companies before and after declaration of resistive economic policies.

**Table 3. Paired Samples Statistics of third incidental hypothesis**

		Mean	N	Std. Deviation	Std. Error Mean
Pair 1	A/R before	75324.231	230	40257.854	569.962
	A/R after	63542.357	230	32145.325	458.789

With considering table 3 and according to the up and down limit that the both are positive, so average of on the head files to investigation from trade companies after declaration of resistive economic policies is less than average of on the head files to investigation from trade companies before declaration of these policies. So, level of tax condensation in trade companies are increased after declaration of resistive economic policies.

Testing the second incidental hypotheses:

Incidental hypothesis no.4. Resistive economic policies have significance impact on improvement of tax gap in trade companies.

$H_0$ : tax gap in trade companies are not reduced after declaration of resistive economic policies.

$H_1$ : tax gap in trade companies are reduced after declaration of resistive economic policies.

The first step in this test is determining the total significance of the test.

**Table 4. T-test of paired samples of fourth incidental hypothesis**

		Paired Differences			95% Confidence Interval of the Difference		t	Df	sig.
		Mean	Std. Deviation	Std. Error Mean					
					Lower	Upper			
Pair 1	Tax GAP – Tax GAP after	28547.59	19865.458	654.274	2012.965	87542.989	20.2	229	0.000

\*significance in error level of 5 percent

Resource: calculations of the researcher

Output of the table no. 4 shows results of T-test. According to the confidence level of 95%, sig is less than 0.05, so the  $H_0$  hypothesis in confidence level of 95% is rejected and could conclude that there is a significance difference between tax gap in trade companies before and after declaration of resistive economic policies. In other word there is a significance difference between level of tax condensation before and after declaration of resistive economic policies.

**Table 5. Paired Samples Statistics of fifth incidental hypothesis**

		Mean	N	Std. Deviation	Std. Error Mean
<b>Pair 1</b>	<b>Tax GAP before</b>	2198.97	230	50214.613	689.965
	<b>Tax GAP after</b>	1525.68	230	22154.638	452.148

With considering table 5 and according to the up and down limit that the both are positive, so average of tax gap in production companies after declaration of resistive economic policies is less than average it before declaration of these policies. So, level of tax condensation in production companies are increased after declaration of resistive economic policies.

### 3.4 Analysis the results of hypotheses test

This test is appropriate for evaluating impact of one qualitative variable on quantitative variables and usually for empirical researches and showing the impact of one type of intervention is used. For this purpose, performance of two years before and after declaration resistive economic policies by supreme leader in trade and production companies are evaluated and compared. In first and second incidental hypotheses, impact of declaration the resistive economic policies on level of tax condensation in production companies are tested. Results of the research show that declaration the resistive economic policies are effective on level of tax condensation in production companies and also declaration of these policies is caused of increment in level of tax condensation in production companies. In third and fourth incidental hypotheses, impact of declaration the resistive economic policies by supreme leader on level of tax condensation in trade companies are tested. Results of the research show that declaration the resistive economic policies are effective on level of tax condensation in trade companies and also declaration of these policies is caused of increment in level of tax condensation in production companies.

## 4. Conclusion

### 4.1 Recommendations for users of research's results

Knowledge about tax policies in any company is assurance for every people that want to fund because the tax policies retain benefits of share-holders and creditors. So according to the obtained results, it is suggested for investors to consider this issue that resistive economic policies are effective on level of tax condensation of taxpayers. Also, according to the obtained results, it is recommended to the policy makers of tax that they consider the resistive economic policies for improvement of tax process.

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